

## DEAN R. SILVERMAN



Mr. Silverman most recently has been Senior Advisor to the Commissioner of the Internal Revenue Service and Director of the Office of Compliance Analytics. Mr. Silverman joined the IRS in January 2011 in response to the Commissioner's priority to add data-driven analytic expertise and new strategic thinking to the Service's compliance activities. He has pioneered and helped implement comprehensive programs to materially reduce identity theft fraud, stop improper payments, close the nation's Tax Gap and transform IRS core compliance capabilities, resulting in tens of billions of additional dollars added to the Treasury annually. He is a recipient of the Commissioner's Award, the agency's highest award, given for generating substantial improvements in compliance outcomes and for building more data-driven decision-making processes across the Service.

Prior to the IRS, Mr. Silverman spent more than twenty-five years leading a series of strategy consulting firms known for their analytic innovation and the development of value-driven corporate and business strategies – guiding those firms in their growth, professional development, and creation of innovative frameworks, and assisting numerous clients in strategic restructurings and transactions both in the United States and abroad. He began his consulting career at Bain & Company, led Strategic Planning Associates (which spawned numerous methodologies and companies like Capital One), Worldwide Strategy and R&D at Mercer Management Consulting/Oliver Wyman, and his own strategy boutique. He has been a Senior Advisor at Oliver Wyman, as well as an assistant professor at the University of North Carolina, at both the MBA and undergraduate levels.

Mr. Silverman earned his B.A. from Yale University, *summa cum laude*, and his J.D. from the Columbia University School of Law.